EMBLEM Playing to Win

Playing to Win



Banks are tightening on lending



Projects will get cancelled



Risk that agents will not get paid on the time and money invested



Playing to Win



Start early - build momentum



Invest in digital marketing and other forms of advertising



Follow up rigorously with all leads



Invite leads to meet in person at sales centre



EMBLEM



The Mark of Exceptional Design

EMBLEM Developments is one of the fastest growing real estate development companies in the GTA with a focus on developing high-rise residential buildings. Our current development portfolio consists of over 4,300 units representing over \$3.3 billion of development value.

Believing exceptional design is the difference between a space that feels right and one that provides no connection, there is an unwavering commitment to obsess about the design of every space within an EMBLEM project from the inside

to the outside. The EMBLEM team is led by founder and Canadian business leader, Kash Pashootan, and comprises experienced professionals in Construction, Development, Finance, Customer Care and Sales and Marketing who are able to execute the EMBLEM vision from theory to final product.

/ TORONTO
/ HAMILTON
/ MISSISSAUGA
/ OTTAWA

EMBLEM

Projects by Emblem

ARTFORM

Mississauga
336 Units
Under Construction

ARTE

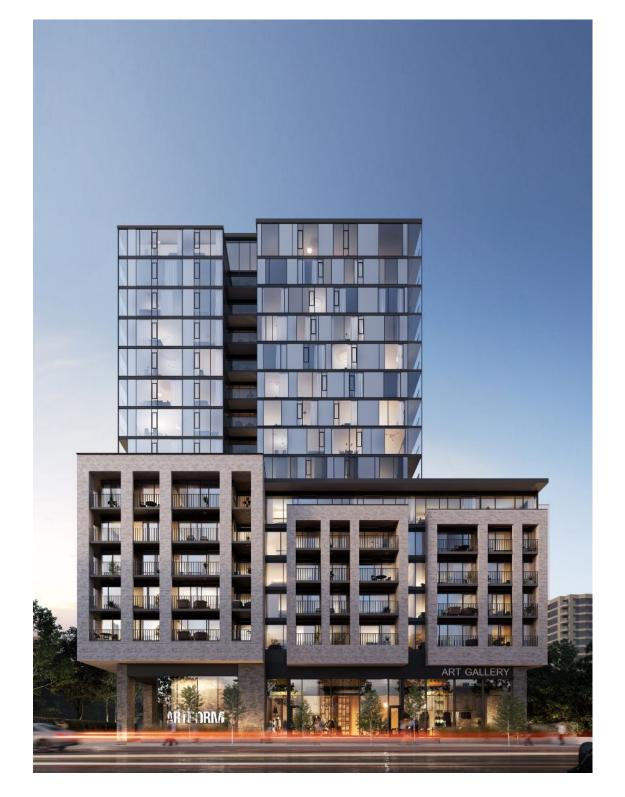
Mississauga
427 Units
Under Construction

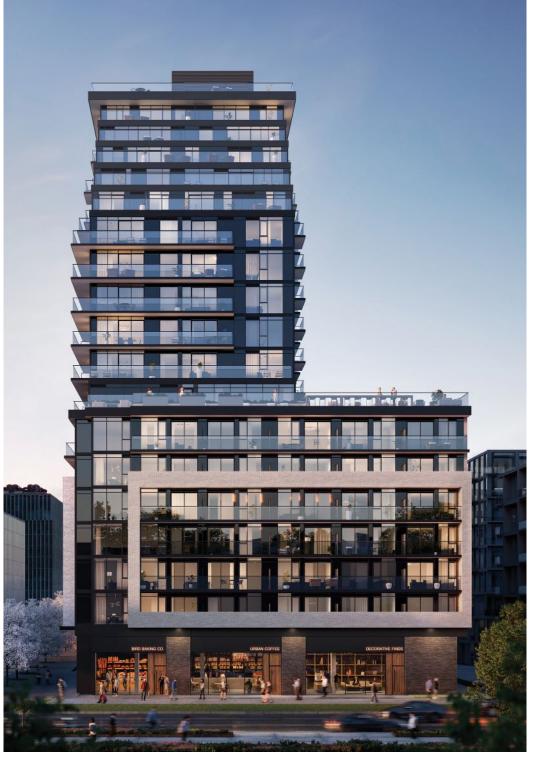
1 JARVIS

Hamilton
354 Units
Under Construction

CAPITAL PARK

Ottawa
291 Units
Complete









EMBLEM

Why Choose Hamilton?

ROBUST INCREASE IN POPULATION **AND JOBS**

Hamilton's population is projected to increase by 236,000¹, accompanied by 122,000¹ new jobs.

flights.

THE PERFECT TRANSIT HUB

with great Go train and bus connections, and an upcoming new 14 km LRT line² with 17 stops, financed by a \$3.4 billion investment.³ The Airport is only 20 minutes⁴ from downtown, handling domestic and international

Transit in Hamilton is excellent.

03

EDUCATION – MCMASTER RANKED **TOP 10 IN CANADA**

McMaster University has more than 30,000⁵ undergraduate and over 4,800⁵ postgraduate students, but can only accommodate 3,900 students.6

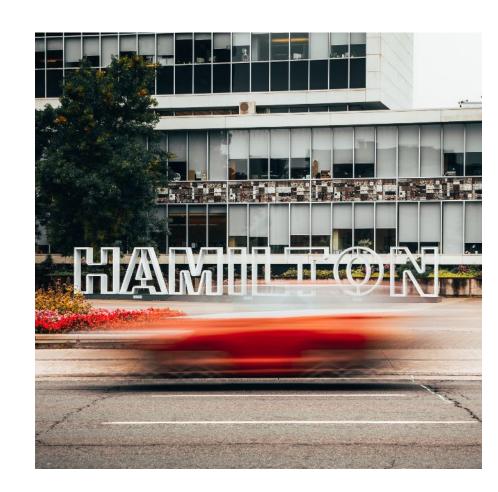
REVITALIZATION OF HAMILTON'S **WATERFRONT**

The sweeping water views and relaxing green spaces of Hamilton's West Harbour will reach their potential with a \$140 million⁷ redevelopment project that includes a vibrant commercial village and public piazza.4

05

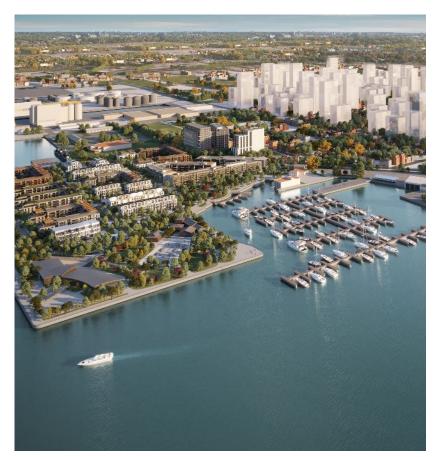
TECH TALENT RANKED TOP 5 IN CANADA

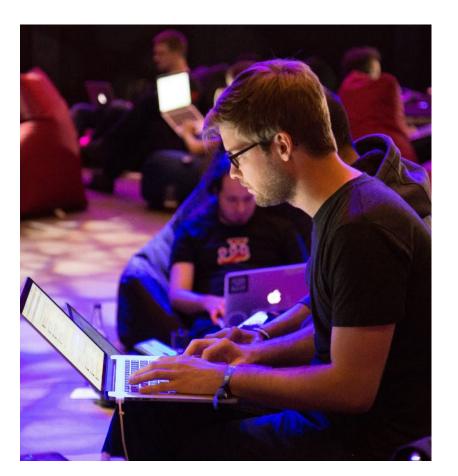
CBRE ranks Hamilton in the Top 5 in Canada⁸ for the Quality of Tech Labour and Real Estate Cost, and in the Top 2 for mid-sized city tech talent labour pool growth.8









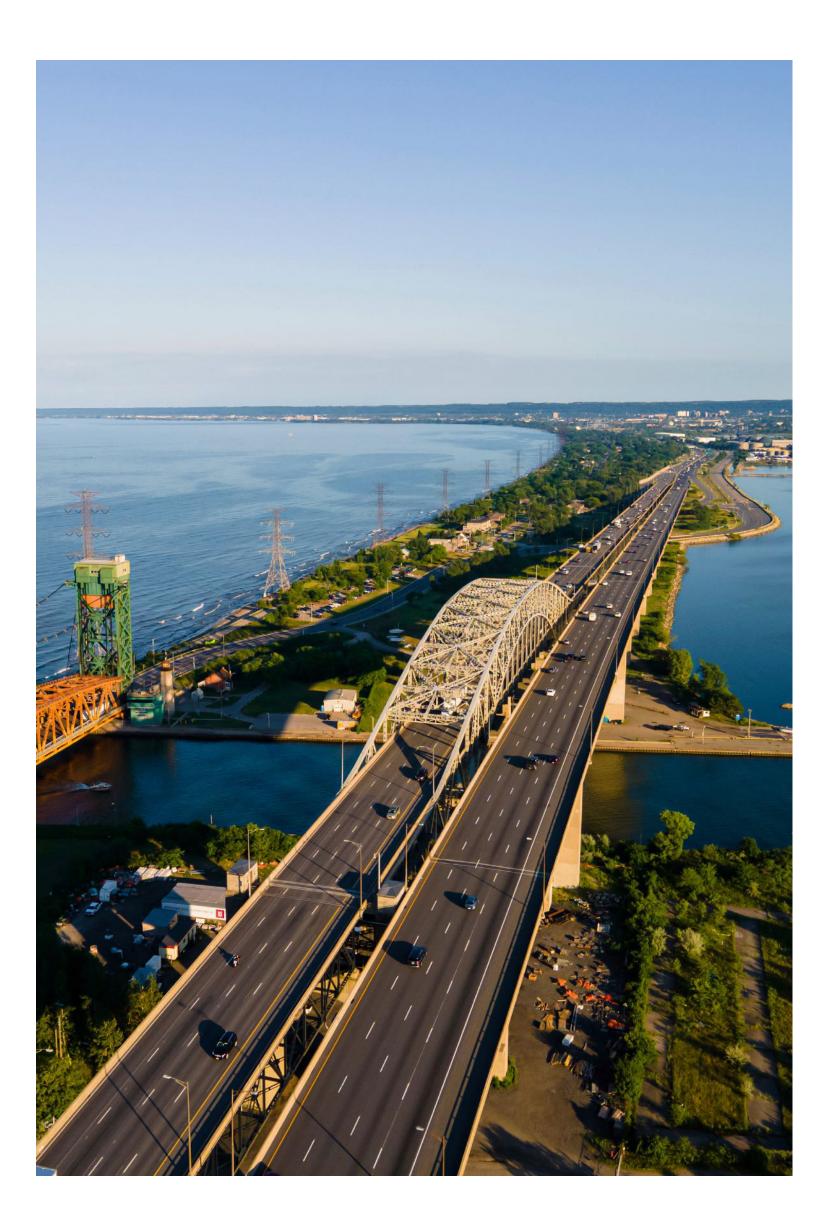


On the waterfront, a \$140 million⁷ redevelopment project will transform the harbour into a beautiful, pedestrian-friendly community with a commercial village and a public plaza. This mixed-use, transit supportive community will be an active destination on Hamilton's waterfront, and will offer new affordable housing, offices and retail space.



The New Waterfront.

Hamilton Market Value



+\$4B^{3, 7, 9}

Billions Invested Into New Infrastructure +236,0001

Projected New Residents for Hamilton +122,000¹

Projected Hamilton Employment Growth

+18,55710

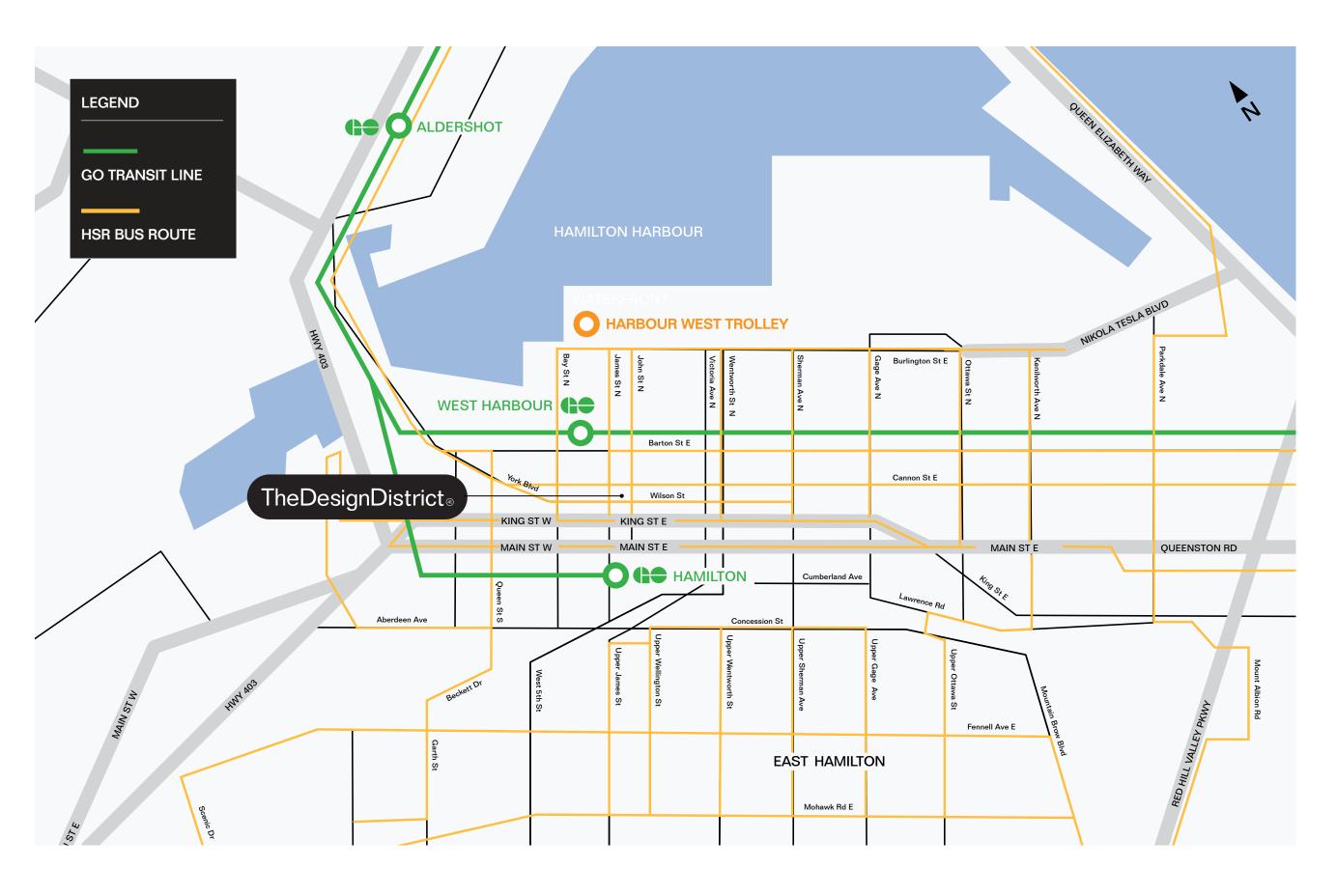
Future Condominium Market Units Proposed +34%10

Average Resale Condo PPSF Increase Y/Y

+13%10

Average Increase in Sold PPSF for New Condos Y/Y

Hamilton Connected



TRANSIT STATIONS





HAMILTON GO CENTRE STATION

WEST HARBOUR GO STATION

12 MIN⁴

HAMILTON LRT

5 MIN⁴

4 MODES OF TRANSPORTATION IN HAMILTON:

\$3.4 BILLION³







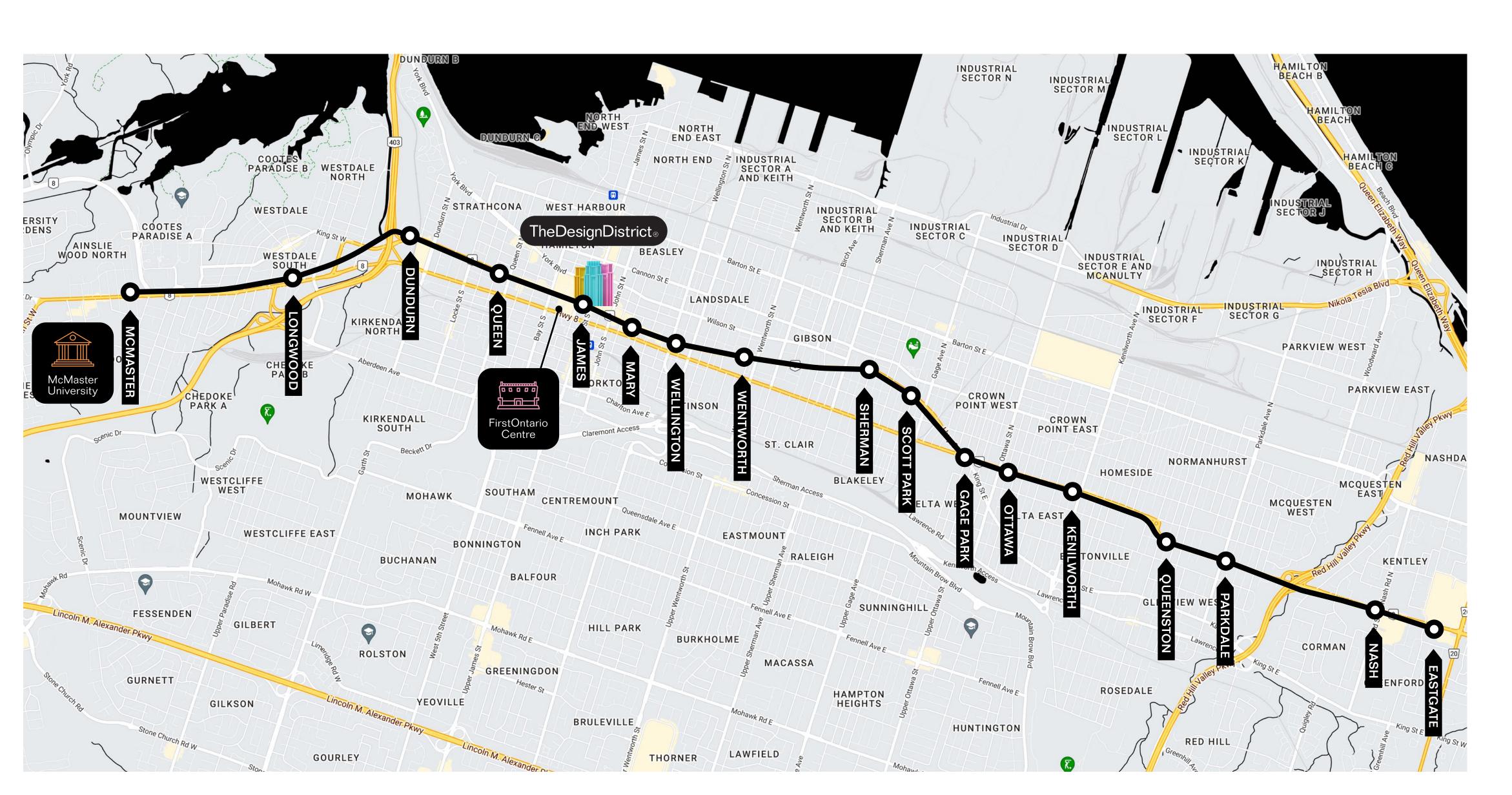


HAMILTON LRT: FULLY-FUNDED PROJECT

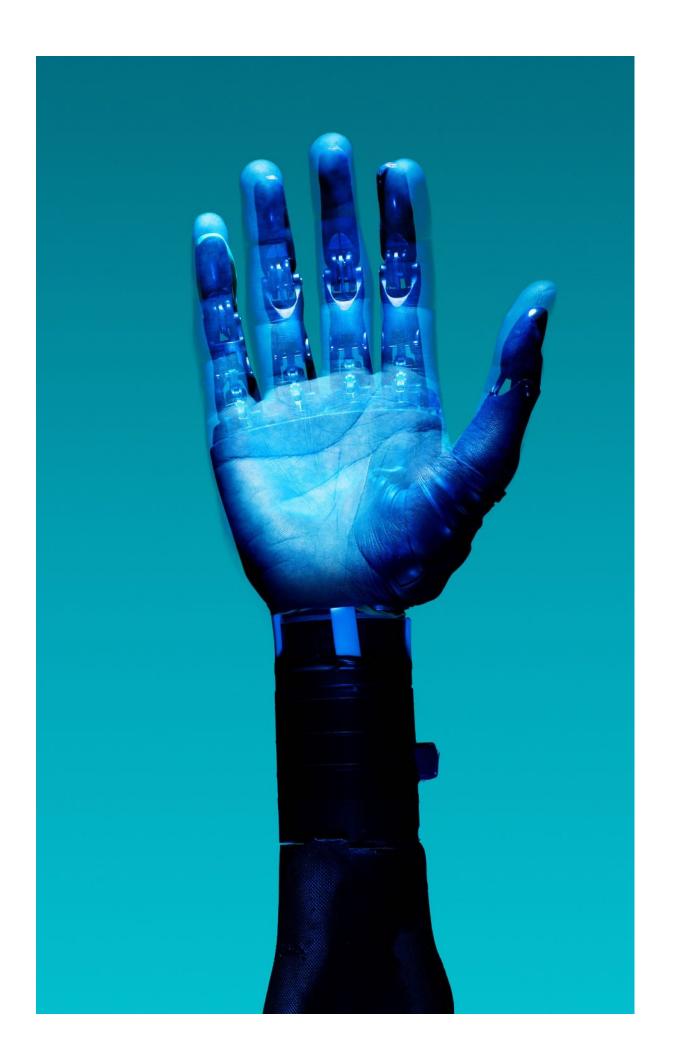


85 TRANSIT SCORE¹¹

Future Hamilton LRT



Tech Talent: Ranked Top 5 in Canada



THE CITIES WHERE TECH TALENT IS BOOMING

CANADIAN CITIES	TECH TALENT GROWTH 12	U.S. CITIES	TECH TALENT GROWTH 12
Calgary	2.20%	Seattle	1.70%
Vancouver	2.10%	San Francisco Bay Area	1.50%
Toronto	2.00%	New York City	1.50%
► Hamilton	1.90%	Detroit	1.20%

HAMILTON'S 5 YEAR GROWTH: +35.7%

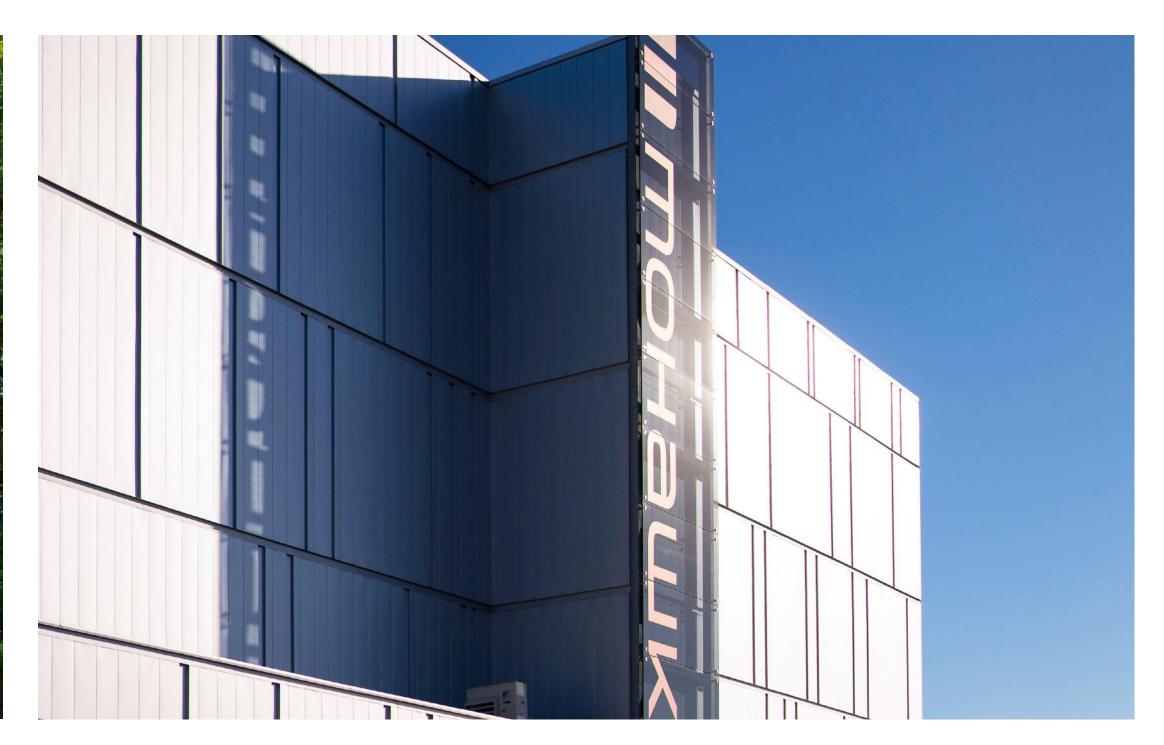
The Education Hub +65,000 STUDENTS

MCMASTER UNIVERSITY

McMaster is ranked fourth in Canada in the "medical-doctoral" category, and first in Canada for student services. ¹⁴ It is home to more than 70 research centres and institutes. ¹⁵

MOHAWK COLLEGE

With 33,000 full-time and part-time students, Mohawk is a leader in health and technology education, and one of the largest trainers of apprentices in Ontario.¹⁶



POINTS 36. Steeltown Garage Co. 37. Democracy* OF INTEREST 38. Saint James Espresso Bar & Eatery 39. Detour Café Burlington St. E. 40. Café Oranje RESTAURANTS 41. Ark + Anchor Espresso Bar 42. The Cannon 1. Radius **RBG COOTES** Š 43. Mulberry Coffeehouse 2. Mattson & Co. PARADISE 3. The French 44. Synonym **SANCTUARY** 4. Ancaster Mill 45. Tim Hortons (original store) **BAYFRON** 5. La Cantina 46. Crumbled PARK 6. HAMBRGR 47. Chocolat Barton St. E. 7. The Burnt Tongue 48. Donut Monster 8. Gown and Gavel 49. hello baked Cannon St. E. 9. rothers Grimm istro 50. Grandad's Donuts TheDesignDistrict_® Wilson St. FALLS 10. Caro 51. Panini & Ice Cream CONSERVATION 11. he Mule 52. Dolled Up Desserts AREA 12. Born & Raised KING ST. E. KING ST. W. 53. Cake & Loaf Bakery 13. Shakespeare's Steak And 54. Ola Bakery & Pastries 62 65 73 64 34 13 40 MAIN ST. W 55. Pane Del Sole MAIN ST. E MAIN ST. E. 14. Earth to Table: Bread Bar John St. 15. August 8 **GAGE** 16. The Diplomat **MUSEUMS & ENTERTAINMENT** Cumberland Ave. **PARK** 56. Adventure Village 17. Charred Rotisserie House Lawrence Rd. တ 57. Canadian Warplane Heritage Museum 18. Saltlick Smokehouse S S 58. Battlefield House Museum 19. Spring Grill House Aberdeen Ave. Concession St. 59. McMaster Museum of Art 20. Toma La 60. Hamilton Museum of Steam and 21. erkeley orth Technology BARS AND BREWERIES 61. The Zoetic Company Ott 22. MERIT Brewing Company 62. Art Gallery of Hamilton **CHEDOKE** 23. Aberdeen Tavern 63. FirstOntario Centre **GOLF CLUB** 24. Corktown Pub 64. FirstOntario Concert Hall 25. Absinthe Hamilton 65. Hamilton Convention Centre Fennell Ave. E. 26. Collective Arts Brewing 66. Royal Hamilton Yacht Club 27. Bar Sazerac 67. Hamilton Waterfront Outdoor Rink 68. HMCS Star 28. Arcade Hamilton 29. Brux House 30. Bad and Boujee ARCHITECTURE 31. The Brain Bar 69. Dundurn Castle Mohawk Rd. E. 70. Lister Block 32. The Side Door Bar 33. The Capitol Bar 71. Liuna Station 72. City Hall (Hamilton Sign) Mohawk Rd. W. CAFÉS & SWEET TREATS 73. Pigott Building 34. Redchurch Café + Gallery 74. Christ's Church Cathedral 35. Mezza Caffé 75. Hamilton Farmers' Market

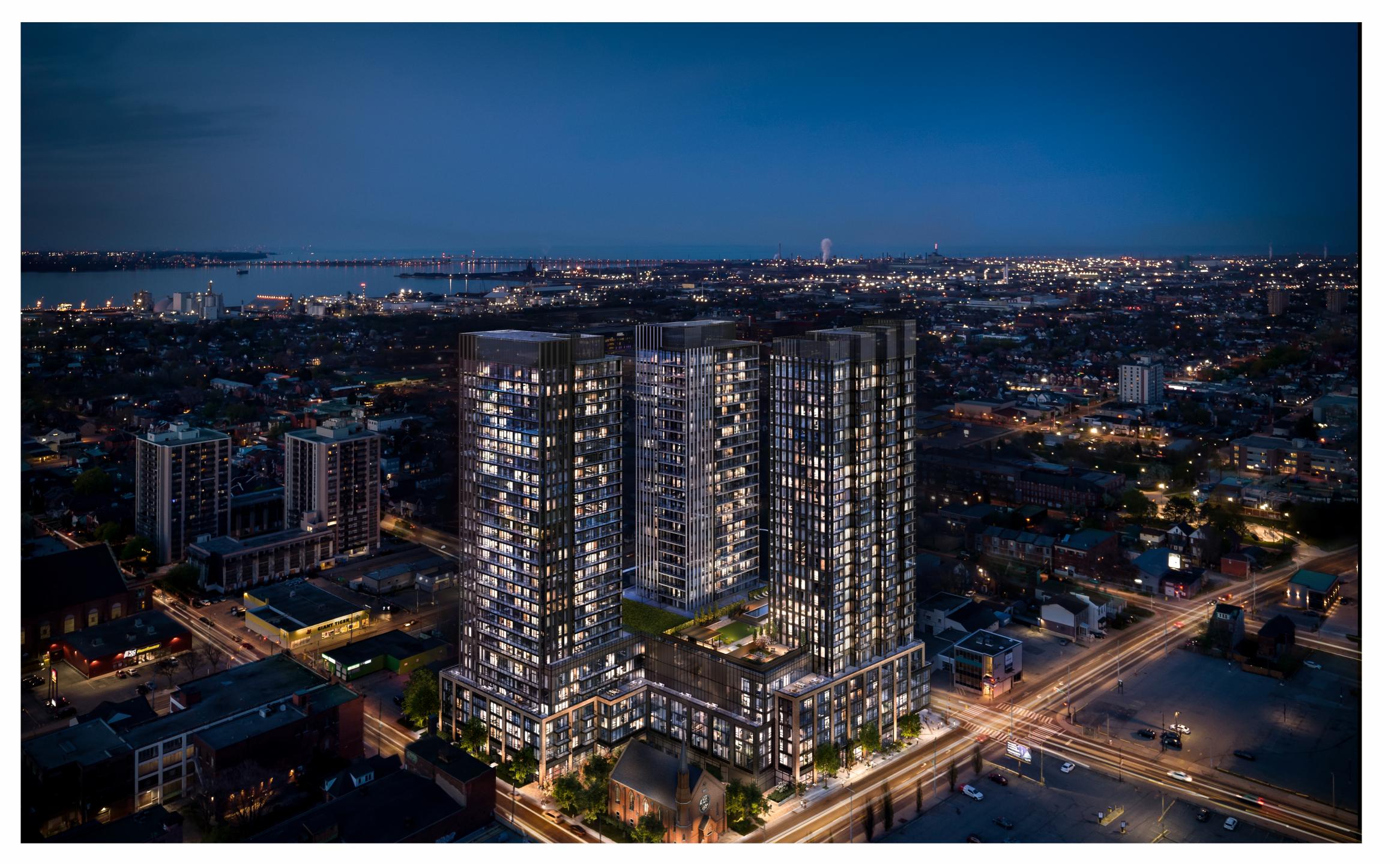
19 20

Never Done Before. Unmatched Lifestyle is about to Arrive. The Forever Gold Standard.



The Design District 40

EMBLEM





ADDRESS

41 Wilson St

STOREYS

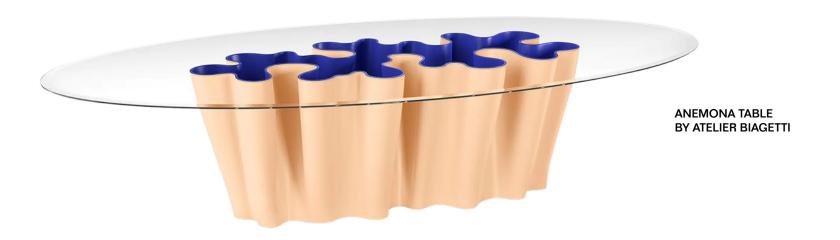
3 Towers, 31 Storeys

UNITS

931 Units

Furnishings by Louis Vuitton





ART OF LIVING.

EMBLEM is creating spectacular spaces inside The Design District that feature furnishings by Louis Vuitton, a coveted luxury brand known around the world. Louis Vuitton applies rigour and high standards to even the smallest details. In neutral or bright shades, Louis Vuitton furniture permeates the space, providing structure.









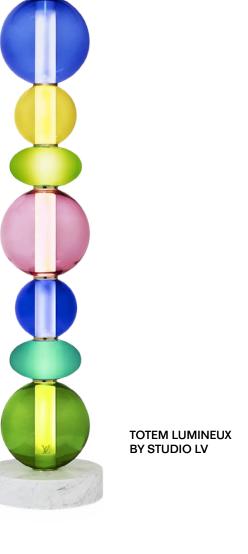














Exceptional Keyplate

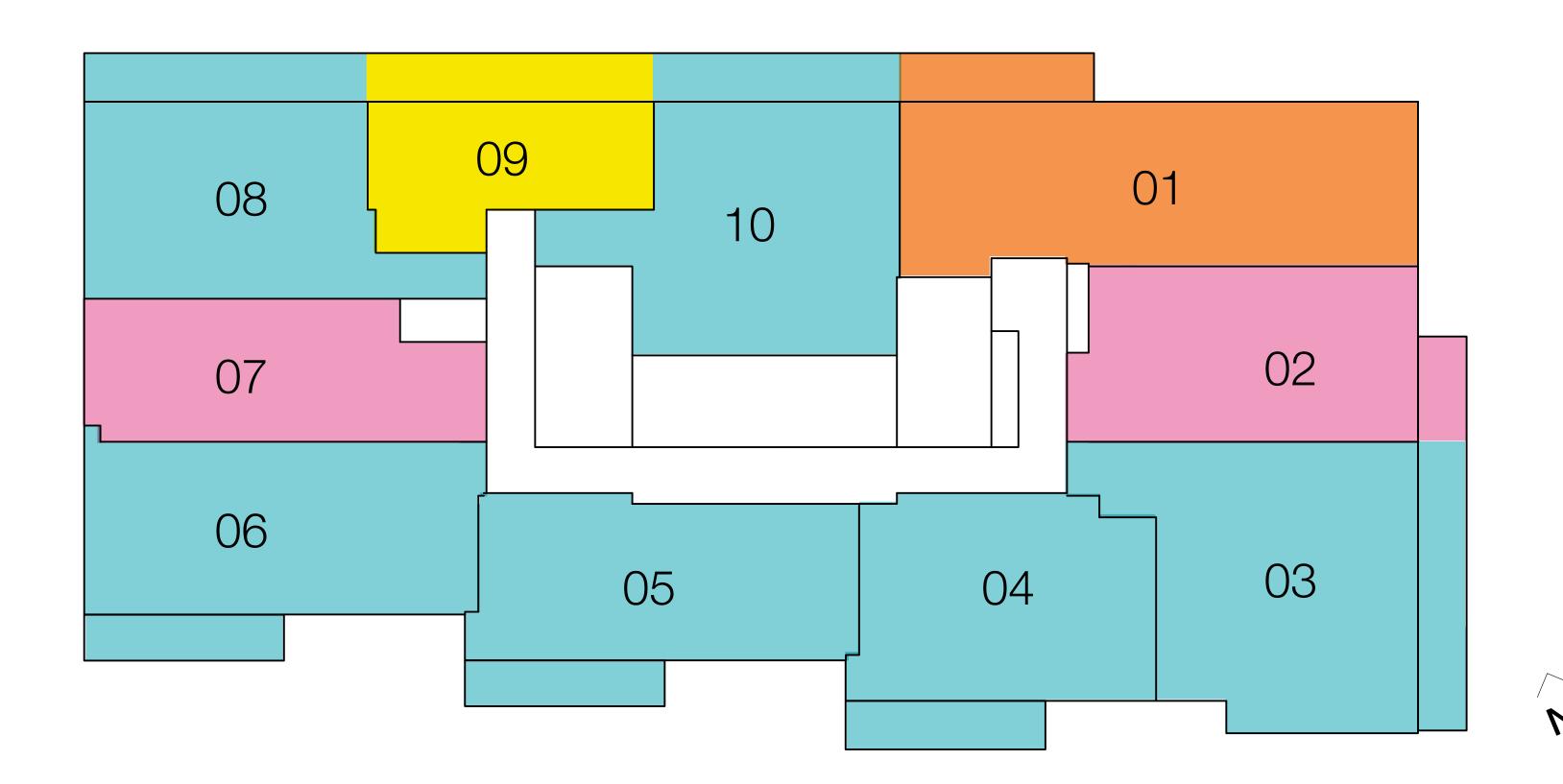
TOWER A FLOORS 10-31

3 BEDROOM SUITES

2 BEDROOM SUITES

1 BEDROOM SUITES

STUDIO SUITES



Best Suite Layout

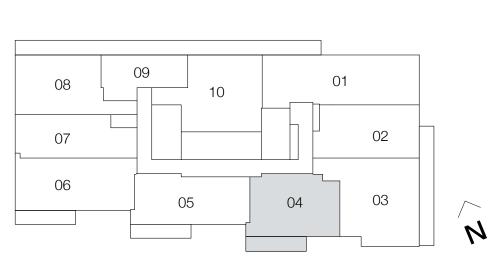
GRANITE - 1

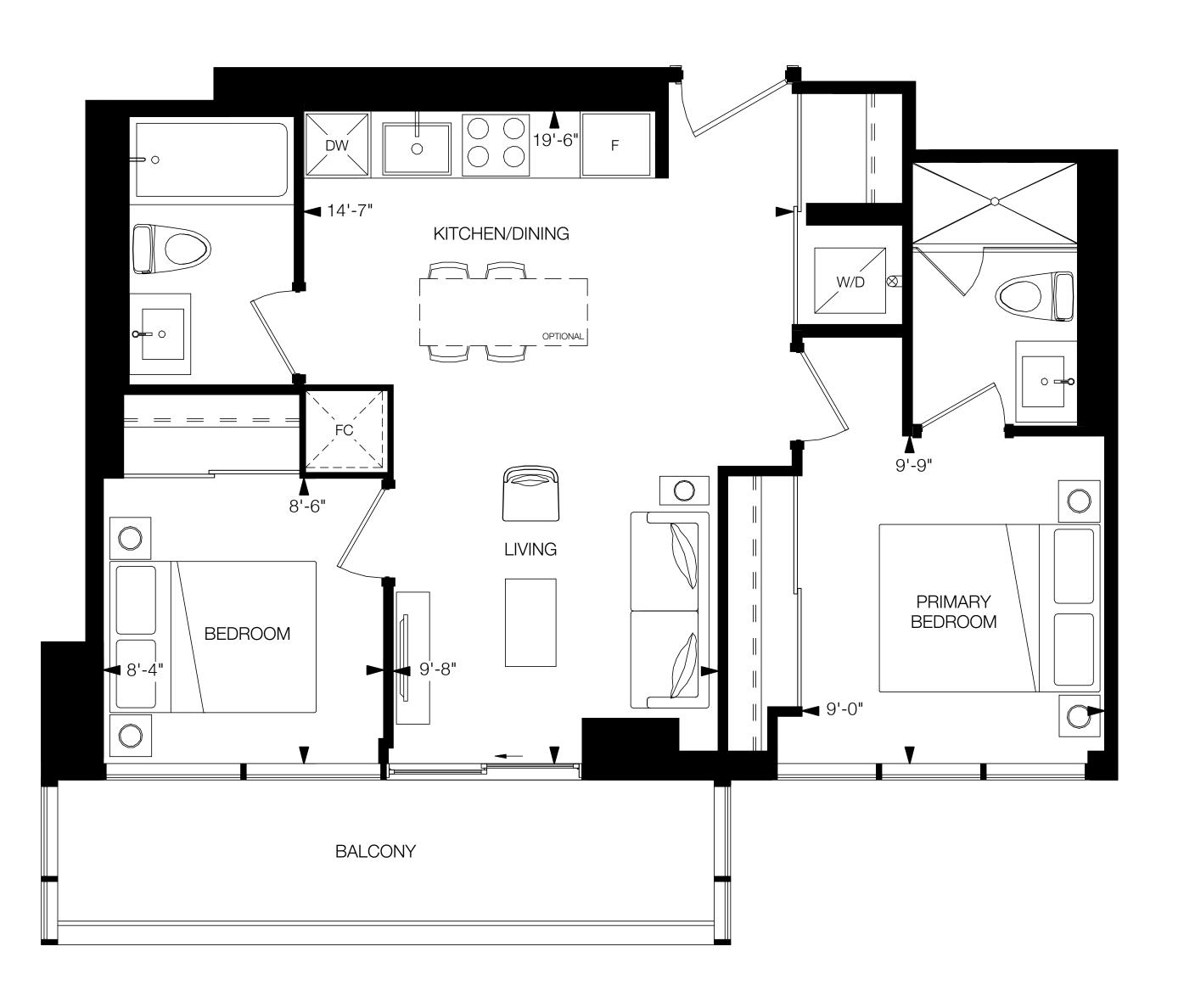
2 BEDROOMS, 2 BATHROOMS

INTERIOR: 645 SQ. FT. EXTERIOR: 106 SQ. FT.

TOTAL: 751 SQ. FT.

TOWER A FLOORS 10-31





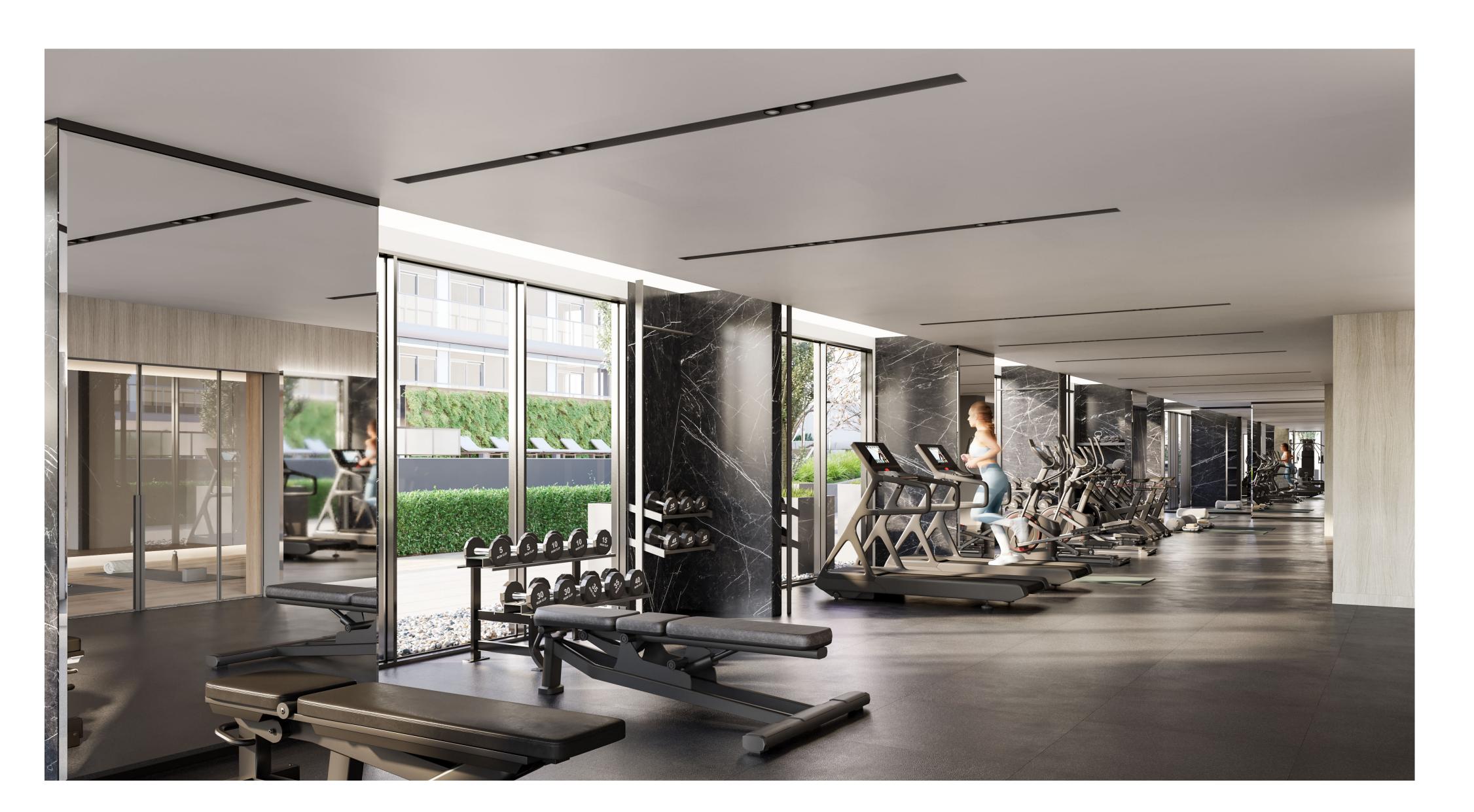
Elevated Pool



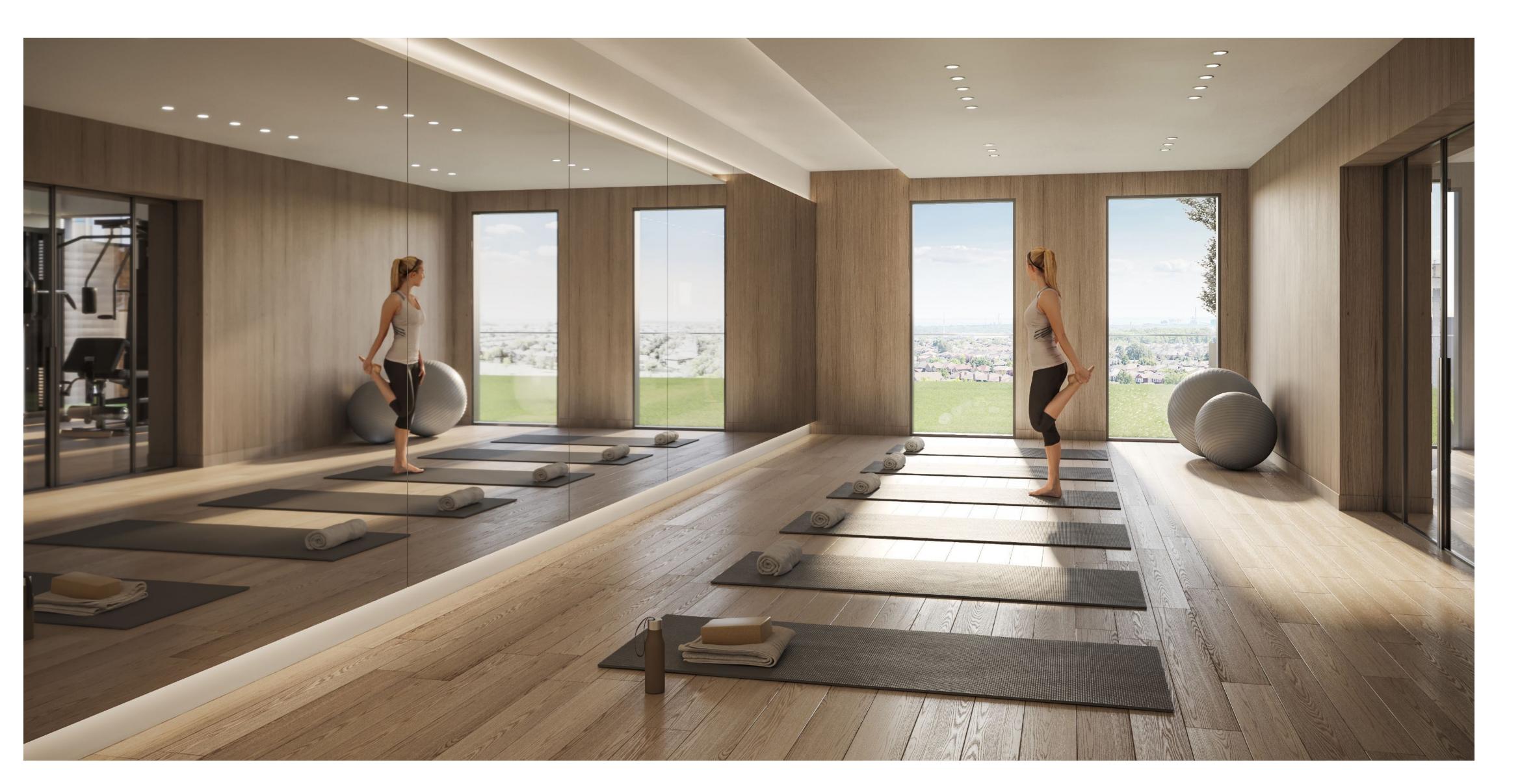
Lobby



Fully-Equipped Fitness Centre



Yoga Studio



Co-Working Space



Interior Suite



TheDesignDistric

Sources:

- ¹ Lorius and Associates
- ² https://www.hamilton.ca/sites/default/files/media/browser/2018-11-15/lrt-panel-brochure-june132019.pdf
- ³ https://news.ontario.ca/en/release/1000121/ontario-and-canada-investing-34-billion-to-advance-hamilton-lrt
- ⁴ Google Maps
- ⁵ https://discover.mcmaster.ca/fast-facts/get-to-know-mcmaster/
- ⁶ https://www.thespec.com/news/hamilton-region/2021/12/21/mcmaster-demolish-westdale-homes-residence.html
- ⁷ https://www.hamilton.ca/city-initiatives/priority-projects/waterfront-redevelopment-west-harbour
- 8 https://investinhamilton.ca/hamiltondigital/
- ⁹ https://www.gta-homes.com/real-insights/news/new-investment-in-hamilton-infrastructure/
- 10 Urbanation
- 11 https://www.redfin.ca/on/hamilton/41-Wilson-St-L8R-1C6/home/150070801
- 12 https://www.insauga.com/canadas-tech-industry-is-booming-and-hamilton-burlington-is-producing-major-talent-report/
- 13 https://softwarehamilton.com/2020/12/06/cbre-ranks-hamilton-among-the-top-tech-talent-markets-in-canada/
- 14 https://www.mcmaster.ca/opr/html/opr/fast_facts/main/McMasterRankings.pdf
- 15 https://research.mcmaster.ca/research-centres/
- 16 https://humber.ca/transferoptions/transfer-out/virtual-pathways-fair/partner-pages/mohawk-college.html
- *Based on current proposal and estimate.

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